

REMAX Real Estate  
19200 Stevens Creek Blvd  
Cupertino, CA 95014

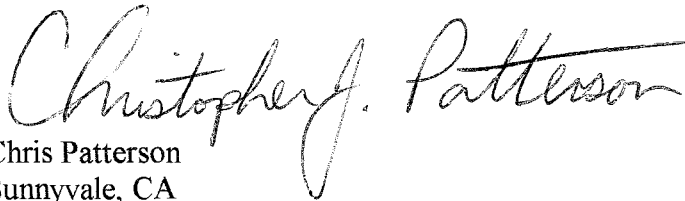
November 8th, 2001

Re: Virginia Lindstrom

The purpose of this letter is to recommend to anyone looking for representation for selling their house to use Virginia Lindstrom. My family and I had to sell our Father's house under some difficult circumstances. Virginia stepped in and helped us immensely. She was great to work with from beginning to end. She helped us get the place ready and was always supportive and incredibly proficient throughout the whole process. It was like having the ultimate resource in real estate working for us every day.

Because of Virginia's efforts our house sold a very short time period which was a great relief to all of us. Everything went very smoothly. Virginia was always available to us and provided us with updates consistently. She really is the perfect combination of a great representative for you and great person to work with. She really knows her stuff and I would highly recommend her to anyone selling their house.

Thanks,

A handwritten signature in cursive script that reads "Christopher J. Patterson". The signature is written in black ink and is positioned above the typed name and address.

Chris Patterson  
Sunnyvale, CA



**Community Realty**

247 South Mathilda Avenue  
Sunnyvale, California 94086  
Fax (408) 735-1062  
Business (408) 735-1050

**Howard K. Nakashiki**  
Broker / Owner

November 17, 1993

Dear Virginia,

In my final cleaning up of all the stuff around here, I came across the enclosed letter to you. I stopped everything to write you a sincere letter of praise and admiration.

Upon reflecting on all the good things you have done for your clients and for those people that were around you, that letter of gratitude says it all about you.

I don't know which home the letter pertained to, but with your permission, I would like to share it with others as a **GREAT EXAMPLE** of a **PROFESSIONAL REALTOR**.

I am extremely proud of the way you have progressed as a Professional Realtor and as a Person....I wish you continued success both personally and professionally.

People helping people is what this whacky world of Real Estate is all about.....Great work Virginia!!!!

With Love and Admiration,

A handwritten signature in cursive script, appearing to read "Howard".

Howard

## PACIFIC SIAM

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Kenneth & Ann White  
P.O. Box 1397  
Nana Post Office  
Bangkok 10112 Thailand

October 7, 1993

Mrs. Virginia Lindstrom  
247 So. Mathilda Ave.  
Sunnyvale, California 94086  
U.S.A.

Dear Virginia,

We would like to once again thank you for the fine job that you did throughout the process of selling Ruth White's home. Some credit goes to Ruth for doing her homework and shopping around for a Realtor that met her needs. You were the only one willing to lay everything out for her, explain and clarify the process. From the first, you instilled confidence in her. Considering the fact that she is 83 years old and moving house after 37 years, it was obviously a difficult transition time for her. The patience and support you provided for her was invaluable.

From our perspective, as her only family living 8,000 miles away, you were also a blessing for us. The communication was regular and consistent. The extra duties that you took over from paying the gardener, arranging the carpets to be cleaned, the roof work to be done, the required inspections, to the follow up. The other unusual task you helped with was trying to sell a house full of classic '50's Philippine mahogany furniture. That proved to be far more difficult than any of us imagined. I don't know how many times you showed the furniture or calls you answered, but I sure it was very time consuming. Your patience and charm throughout made working with you a true pleasure. Your honesty and directness meant that there were no unexpected surprises at the closing. You handled everything very professionally, but your personal touch was always there. Thank you for a job well done.

We wish you continued success in your profession. Century 21 is fortunate to have you on staff. It is people like you that will instill confidence in sellers, that they too have chosen the right professional to sell their home. Best wishes to you and your family.

Sincerely,



Kenneth L. White & Ann O. White

June 7, 2000

Virginia Lindstrom  
19200 Stevens Creek Blvd.  
Cupertino, CA. 95014

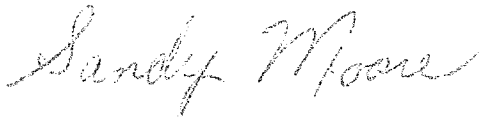
Dear Ms. Lindstrom,

On behalf of the 671 students and staff of Lakewood School, I would like to thank you for your generous donation. You have made a significant difference in our ability to help students remember their year at Lakewood by purchasing an advertisement in our Memory Book.

As a public school and part of the Sunnyvale School District, we are a designated non-profit site, which makes your donation of \$100.00 tax deductible.

Thank you again for thinking of us, and for your generosity.

Sincerely,

A handwritten signature in cursive script that reads "Sandy Moore".

Sandy Moore  
Learning Resource Center Specialist

RE/MAX

19200 Stevens Creek Blvd #210

Cupertino, CA 95014

Attn: Virginia Lindstrom

November 12, 2007

Dear Virginia,

I am sorry that I have taken so long to get back to you; however, I have been so very busy. I had to drive back to Indiana in February to bring my fiance back to California for medical treatment. She had fallen ill with a nasty flu bug and couldn't take care of herself. Why her family wouldn't help, is another issue that I still can't figure out. It is so strange back there.

I want to say how grateful I am for all your help in getting my house in Sunnyvale ready to sell. When I was finished with all the work you recommended, the house was in a condition that I had wanted it to be all along. The people you suggested to help me were consummate professionals and their work was all top notch. When I walked through the house, just prior to turning it over to you, I felt such pride in something that I would be turning over to another family to start their future in. Your marketing plan, and the subsequent success, was spot on. I know why you are considered the realtor to contact when there is a home to sell in the Lakewood area.

On a personal note; I have embarked on two careers. I am in process of getting my real estate appraisers license back. Because I let it expire, I have had a lot of trouble with the state getting it reinstated. I have to re-start the process all over. The state will only accept 1000 hours of previous work I have done. I have to perform an additional 1000 hours now before they will give me a full license. I am now networking to find some one that will give me the opportunity to work with them, and sign off my work log. With the market slowing down, this is not as easy as it would seem. The second thing I am doing is home inspection. I will soon complete the American Home Inspectors training course, down in Concord. I have a couple of people up here that have indicated that they would send work my way and would help with making contacts. If I may, have you received any brochures from home inspectors? I am looking to create my own and would like to see what is out there. Examples of the best, as well as the not so good, would be of great help to me.

Thank you again for all your help.

Sincerely,



Bill Gauthier

3252 Rayall Ct

Loomis, CA 95650

(916) 660-1772 home

(408) 249-9653 cell

(916) 660-1772 FAX

David E. Holland  
5253 Meridian Ave  
San Jose, Ca. 95118

June 23, 2003

Virginia Lindstrom  
Remax Reality

Dear Virginia,

As you know we have put our house on the market with three different realtors in the past. These realtors fell into one of two categories: 1) tell us what we wanted to hear, or 2) wanted us to lower the price so the house would sell itself with no effort from them. Obviously this was no more than a waste of time for all party's involved and kept us wondering if it was possible to find someone in your industry both knowledgeable and with a strong work ethic.

It was very evident from our first meeting that things would be different with you and it gave us hope that we would be able to sell our home here in San Jose and realize our dream of buying a new home in the town of our choice.

In our first meeting I asked you what you thought we could sell our house for and you refused to give me an estimate explaining that so many factors were involved. You explained further that you needed to do research to come up with a price that you felt we could realistically expect to sell our home for.

The second meeting you were prepared to explain with facts and figures why the price you suggested would be the best possible price we could get. We came to an agreement on a contract length of four months. You were confident you could sell our home in that time. I must admit that based on our past experiences, I did not think that would happen, but you were diligent in following up several times with every realtor who showed the house. You gave 110% effort at all times and when we did get an offer you helped us reach an amicable agreement with the potential buyer.

The potential sale was based on a contingency that our buyer sell some property first and you showed us how dedicated you are to your customers by following up continually with the buyer and his agent on the sale of his other property and kept us fully informed. When our buyer did sell his other property you were there lighting fires where they needed to be, not with just the buyer but his lender and the escrow company.

A simple thank you doesn't seem to be enough for someone who worked so hard to help us realize our dream. You are a credit to your industry; you have shown us how the job should be done from beginning to end. Thank you for your dedication, your knowledge, your hard work and most of all for your patience and understanding of what we were feeling through this whole process.

Sincerely,

David and Wanda Holland


**Barbara Speer - 1701 N. Berkeley Dr. - Turlock, Ca 95382**

October 23, 2001

Last year, Virginia Lindstrom was the selling agent for our home on Driftwood Court in Sunnyvale. We were extremely pleased with Virginia's professional handling of all aspects of our selling experience.

Her guidance in evaluating our property's assets and its need-to-fix issues was invaluable. Virginia not only pointed us to skilled, affordable repairmen, she set up many of the appointments, tracked the work's progress, and – when needed – met at the house with workmen for us. She took the hard work off our shoulders. We also believe that she gave us excellent advice in determining the correct selling price of our property.

I would not hesitate to recommend Virginia as the selling agent for anyone's home.



Barbara Speer

July 15, 2003

Dear Virginia

I Just wanted to write you a note and thank you for all your hard work and patience with the sale of my home in Lakewood village.

We started out great sold home in the first week and half and sold it for more than asking price!!  
Virginia handled all the inspections and repairs that were needed and kept us informed of everything that was going on.

We had purchased a home in Folsom before we put the Lakewood home for sale, So when we set a closing date we moved up there and Virginia was great to keep us informed thru the closing process.

Due to the Buyer's lender being real slow in processing the loan and docs we had a long wait thru closing. A Special thanks goes out to Virginia for being patience with me and other parties during this time. Virginia thru she did not have to help me pay for extra costs incurred due to the late closing of escrow she offered and she did.

I would strongly recommend Virginia to anyone with Real estate needs, She is not only an excellent real estate agent she is a great person to work with and a friend.

Thanks a Bunch,  
Ronald Bryant

A handwritten signature in cursive script that reads "Ronald Bryant".



# Sunnyvale School District

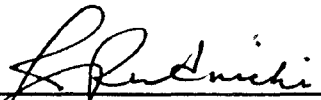


*Congratulates, Applauds, and Appreciates*

*Virginia Lindstrom*  
(Volunteer's Name)

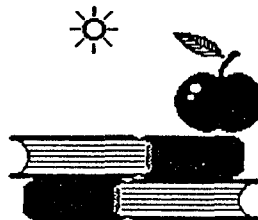
*Lakewood School*  
(School or Program)

**In recognition of your outstanding service to our schools and district**

  
Joseph W. Rudnicki, Ed.D  
Superintendent

Sunnyvale School District  
Board of Education

Ray Kiddy  
Linda Killan  
Jessica Lee  
Nancy Newkirk  
Robert Roberts



  
Principal or Program Manager

*Presented this day:*

*June 1999*



January 7, 2005

Virginia Lindstrom  
Re/Max  
19200 Stevens Creek Bl #210  
Cupertino, Ca. 95014

Dear Virginia,

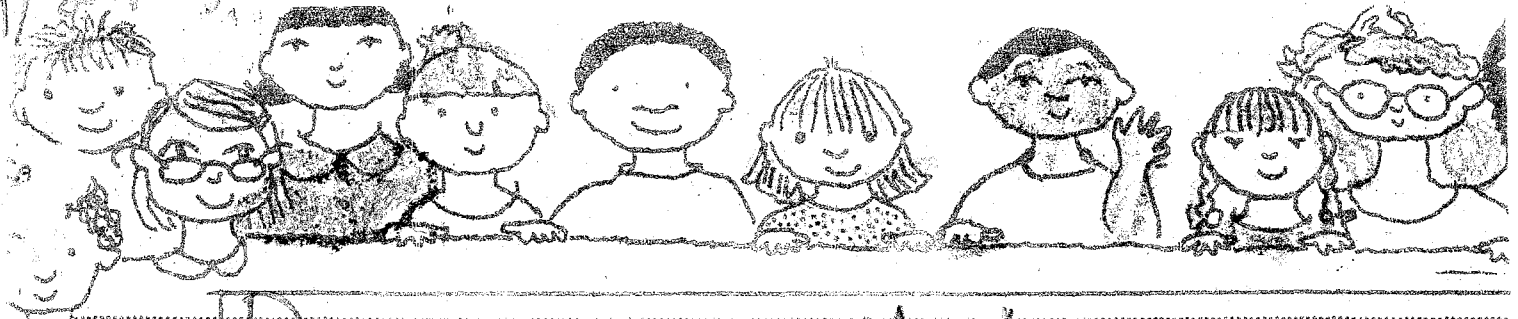
We hope that your holiday season was a joyous occasion with those close to you, and that the New Year is filled with prosperity, good health and happiness!

As we reflect upon the business year 2004 now past, we wanted to take a moment and "thank you" for the opportunity we had to work with you. It is through our mutual efforts that we provide the highest level of service to our clients. Your professionalism added to our successful transaction. We look forward to working with you again in the future!

Our best to you in 2005!

The Keefer Team  
Doug, Sharon and Jessica  
408.357-8813

4/27/05



Dear Sir or Madam,  
Thank you for  
donating supplies for our  
Spring Fling. We appreciate  
your generosity. We will  
use all the donations  
you gave us. We really  
like it all. You'll make  
a lot of kids really  
happy. Once again  
thank you!

Sincerely  
Raymond

From: Cathy Jo Faruque <f1116@rconnect.com>  
Return-path: <f1116@rconnect.com>  
Reply-To: f1116@rconnect.com  
To: remaxvirginia@juno.com  
Date: Mon, 27 Dec 1999 16:00:25 -0600  
Subject: Thank You Virginia!  
Message-ID: <3867E179.724FFDF0@rconnect.com>  
X-Status: Read  
X-Mailer: Mozilla 4.7 [en] (Win95; I)

Dear Virginia:

We are in receipt of your holiday greetings! Thank you for remembering us! I have been meaning to send you a letter for a very long time now, please accept this email as such. Please feel free to share this with any person considering selling or buying a house through ReMax and you as their realtor.

It is hard to believe that a year has passed since we sold our home in Sunnyvale with your assistance at ReMax. But yes, a year has now passed. We were VERY pleased with your complete thoroughness. We recognize that our situation was not common, with my husband in residence at the Sunnyvale home and with me working in Minnesota. After lengthy discussions, we had decided it was time to sell the Sunnyvale home and make the permanent relocation to Minnesota.

When we began the journey of selling our home, you were the first person we called. We were impressed with your abilities and the helpful data you provided us in the Market Analysis. Your information was extremely detailed and accurate. Based on our impressions and your professionalism, we decided to use you as our agent.

Your assistance was invaluable in locating the right people at the right price to do minor repairs, yardwork and cleaning to prepare the home for show. We cannot thank you enough for this help! Both of us appreciated your keeping in constant contact with each of us - even calling and emailing me long distance in Minnesota to let me know what was happening was so thoughtful and appreciated.

Again, your knowledge of the community and the real estate market was most helpful in providing us with an idea of what we should ask for the sale of our home. You had indicated an approximate length of time to sell, and were within your estimations of the money we could expect and the length of time to uncanny accuracy!

Any one considering buying or selling a home in the Bay Area should not hesitate in giving you a call to talk about their personal needs. We both believe that your professionalism, your empathy, your ability to HEAR what the client is needing is most beneficial. I am happy to share further information with any person considering using ReMax and Virginia Lindstrom as their agent. I can be reached at this email address: f1116@rconnect.com or at my home phone: 507-452-5361.

Again, thanks to you Virginia for a job well done!

Cathy Jo Faruque, LICSW, DAPA

\*\*P.S. We just wanted to let you know that we purchased a home in Minnesota this past May. We think you would really like this home! It is a three bedroom ranch. Built in 1955 - the exterior is all limestone. We have a double (sellable) lot and lovely gardens. We have



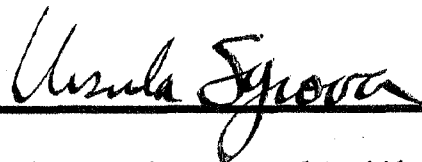
**Lakewood Village  
Neighborhood Association  
Sunnyvale, California**

**2006 LVNA Community Service Award**

to

**Virginia Lindstrom**

**in appreciation for support of our neighborhood**



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for the Lakewood Village Neighborhood Association Board



**From: Lee M. Jachter**

**To: Will Carillo, Remax, Group South Bay**

**Date: October 5, 1994**

**Subject: The Amazing Virginia Lindstrom**

Yes, that's what she is. Virginia Lindstrom was the ultimate in Realtors. Our recent experience with her was beyond reproach.

We wanted to sell our Lakewood village home. We were moving to Colorado. On July 22, this summer I had accepted an offer with Coors Ceramics. On or about July 24, we called in Virginia to tell us where to price it. And if we liked her, we would give her the listing. We loved her and we started to clean the house. A few days later, about 7/27, the sign was up, and the lookers started to look. Everything we needed to do was explained by Virginia making the whole task as easy as it could be. Within days of listing we had a buyer who was making non-realistic offers. We countered, they countered, and finally we told them to get lost. Virginia then put the deal together, and on September 2nd, the house closed. Listing to closing in less than 6 weeks! Wonderful.

On September 6, our new house in Colorado closed. And we are now starting to live happily ever after.

It should be clear that we were motivated sellers, that made the sale a little easier. I did in fact tell Virginia to "Flush the house". Why we are pleased is that she did. She got the buyers in, gave good advice on pricing, helped with negotiations, and was welcome in our home.

Changing jobs, buying a new house, selling the old one, relocating out of state. All of these things happened in those 6-8 weeks. One item on the list went smoothly, and we have Virginia to thank for that. We could not have done it without her.

There is only one problem. We miss our new-found friend.

A handwritten signature in cursive script that reads "Lee".

Lee M. Jachter

Dear Remax-Group South Bay, 4/15/95

When my mother died in May 1994, I knew that I needed to sell her home in San Carlos and I wanted to do it as quickly as possible. There had been so much stress regarding her illness and her personal and legal matters.

Over the past few years, Virginia Lindstrom had been contacting me about the possible sale of my home in San Jose. My husband and I had been separated for quite awhile, and I was undecided about the sale of our house. She contacted me every few months and was always polite and professional. So, she was the first person who came to mind when I needed someone to handle the sale of my mom's home, even if it was a bit far away.

I certainly chose the right person. The home was in really bad shape - dirty, smelly, and falling apart. When Virginia inspected it, she was non-judgmental, professional, and gave me the facts up front. I took her advice on inspections, repairs, and improvements. I think what she advised me on worked out very well. I didn't spend too much money, but I did things that at least made the house look like it had potential.

When a buyer came along, there were more problems with price, repairs, inspections, and other concerns of the buyer. Virginia handled or helped me handle all of these. By mid-October the sale was finalized. I feel that she spent a lot of time helping me through a difficult time and I am satisfied with the outcome.

I am getting kind of anxious now, to sell my house in San Jose and I will certainly call on Virginia

to be my realtor. Actually I feel as if she is now my friend as well, and I am glad I was able to write this letter.

Sincerely,

Barbara McChesney

983 Thelma Way  
San Jose, CA 95122

(408) 286-0282

LIETZ ELEMENTARY SCHOOL

*Success Starts Today!*

5300 Carter Avenue  
San Jose, California 95118  
(408) 264-8314  
(408) 264-9615 - Fax

UNION SCHOOL DISTRICT  
Phil Quon, Superintendent  
Alice Lopez, Principal  
Diane Nunes, Secretary

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May 19, 2005

Virginia Lindstrom  
Remax Real Estate Services  
19200 Stevens Creek Blvd. Suite 210  
Cupertino, CA 95014

Dear Virginia,

On behalf of Lietz Elementary School parents, teachers and staff, I would like to take this opportunity to thank you for your very generous contribution to our school. Your donation of the boys bicycle for our silent auction was a big hit!

It is nice to know that individuals such as you are willing to contribute so much to our school. With your help, we will continue to make Lietz Elementary School a wonderful place for our children to learn and grow.

Thank you, once again, for your donation to our school. We truly appreciate your kindness.

Sincerely,



Ann Walls, Spring Fling Chairperson





1066 Linda Vista Ave.  
Mountain View, CA 94043  
Phone (415) 969-1142  
Fax (415) 969-6579

---

To those of you would be home buyers and sellers: one bit of advice, get yourself the best real estate agent you can find. When we sold our home in 1995 we contacted Virginia Lindstrom. Buying and selling a home can be the most stressfull transaction of your entire life. But Virginia was always there to smooth out any negotiations or problems. She is most professional and highly respected among her peers. We will go back to her when we are ready to buy and sell again.

Sincerely,

Jon & Maribel Trees

Two handwritten signatures in black ink. The first signature is 'Jon Trees' and the second is 'Maribel Trees'. Both are written in a cursive, flowing style.

Hi Virginia -

Just wanted to write a note to thank you for all your help in selling our Sunnyvale home!

We were really amazed that you sold it in 10 days.

We really appreciate all the time you spent with us on the phone across the miles from Nebraska to California.

It was a relief to know that you were there working for us,

and getting the best price for our home.

Thanks Again,  
Darryl + Jeanette  
Peterson  
Melish, NE.

Virginia,

Thank you for the 'smooth'  
transaction on Stoneylake.

I appreciate your professionalism  
& your prompt response. I'm looking  
for more transactions with you  
in the near future. Until then

All the best,

Soly

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April 13, 2001

Virginia Lindstrom  
RE/MAX REAL ESTATE SERVICES  
Ste 210  
19200 Stevens Creek Blvd  
Cupertino, CA 95014-2530

Dear Virginia:

Congratulations on your outstanding production in 2000! Your dedication and efforts have placed you in the 100% Club, a very select group whose production levels are almost triple that of the average agent. This is indeed an achievement to be proud of.

RE/MAX is the world leader in real estate because of outstanding professionals such as you. Thank you for being part of the RE/MAX Team!

Best wishes for continued success.

Sincerely,

RE/MAX of California & Hawaii, Inc.

Richard C. Purvis  
Regional Director

cc William M. Carrillo

RE/MAX of California & Hawaii, Inc.

52 Malaga Cove Plaza • Suite 305 • Palos Verdes Estates, California 90274-1306 • Phone: (310) 373-0951

Fax: (310) 378-6922 • Toll Free: (800) 22-REMAX • E-mail: info@remax-cahi.com

Each RE/MAX® office is independently owned and operated.

Martin and Jane Schwartz  
60 Orchard Farm Road  
Port Washington, NY 11050

I was a New York state resident and Executor of a California estate which primarily had Real Estate holdings.

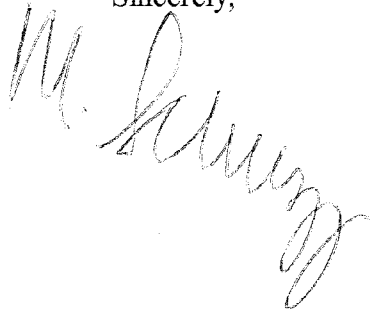
Virginia Lindstrom was the Broker for 2 of these properties and could have been a nightmare turned into a dream.

Virginia did her homework, priced the property correctly and continually communicated what was happening all through the selling process, giving solid advice and did whatever had to be done to complete the deal.

I learned quickly to have absolute confidence in Virginia's judgment and more important, in her integrity.

I highly recommend Virginia Lindstrom to anyone looking for a good,hard working, professional Real Estate person.

Sincerely,

A handwritten signature in cursive script, appearing to read "M. Schwartz", written in black ink.